



The marginal cost of public funds in the EU

The case of labour taxes versus green taxes

Salvador Barrios, Jonathan Pycroft, Bert Saveyn

presented by *Jonathan Pycroft*

**European Commission
Directorate General Joint Research Centre
Institute for Prospective Technological studies**

The views expressed in this paper do not necessarily reflect those of the European Commission

- **Weak public budgets in EU**
 - **need to raise taxes (eventually)**
- **Revenues less than expected?**
 - Distortionary effects**
- **Little evidence on the true cost of tax increases**
- **Little evidence on tax spillovers to other countries**

Full costs of tax increases

(e.g. Feldstein, 1997)

KEY QUESTIONS

- 1. MCPF:** What is the additional cost of raising 1 euro of extra tax revenues?
- 2. Spillovers:** How much do these tax costs affect other EU countries?

Focus on tax revenues,
not on the benefits of government expenditure

Modelling Strategy

- Marginal increase of:
 - Labour tax (Social security contribution)
 - Energy tax (Energy tax for final consumption)
- .. in one country at the time
- Comparative static
- Increase transferred to RoW
- Key result calculated:
Marginal Cost of Public Funds (MCPF)

Marginal Cost of Public Funds

$$MCPF_{i,k} = \frac{\Delta W_{i,k}}{\Delta R_i}$$

- *Shock: + 0.05 pp on focus tax*
- *Calculate: loss of welfare (equivalent variation) for marginal revenue increase*

Marginal Cost of Public Funds from perspective of Member State:

$$MCPF_{i,k} = \frac{\Delta W_{i,k}}{\Delta R_i} \quad \text{Country } i \text{ tax categ. } k$$

$\Delta t = 0,05 \text{ pp}$

$$EV = IU \left(P_i^0, v \left(P_i^1, Y_i^0 \right) \right) - IU \left(P_i^0, v \left(P_i^0, Y_i^0 \right) \right)$$

Usually MCF > 1 with MCF = 1 + a

- Income effect and Substitution effects
- Behavioural responses: change in the tax bases

Marginal Cost of Public Funds from perspective of European Union:

$$MCPF_{j,k} = \frac{\sum_j \Delta W_{j,k}}{\sum_j \Delta R_j}$$

$$MCPF_{i,j,k} = \frac{\Delta W_{i,k}}{\Delta R_i + \sum_{j,j \neq i} \Delta R_j} + \frac{\sum_{j,j \neq i} \Delta W_{j,k}}{\Delta R_i + \sum_{j,j \neq i} \Delta R_j}$$

~Member States view

Cross-country Spillovers

Measuring MCPF: Methodologies

- Econometric estimations
 - E.g. Dahlby and Ferede, ITAX (forthcoming)
- CGE modelling
 - Ballard, Shoven, Whalley, AER (1985)
 - Auriol and Warlters, J. Dev. Econ. (2012)
- Microsimulation modelling
 - Kreiner and Kleven, JPubE (2006)

Measuring MCPF: Methodologies

- Econometric estimations
 - E.g. Dahlby and Ferede, ITAX (forthcoming) **Canada: 1.00-3.85**
- CGE modelling
 - Ballard, Shoven, Whalley, AER (1985) **USA: 1.17-1.56**
 - Auriol and Warlters, J. Dev. Econ. (2012) **Africa: 1.05-1.72**
- Microsimulation modelling
 - Kreiner and Kleven, JPubE (2006) **DE, DK, FR, IT, UK: 0.89-3.51**



CGE model: GEM-E3 EU version

- Multi-regional model
 - 24 EU countries (not MT, LU, CY) & RoW
- Base SAMs from 2005
- Data: EUROSTAT IO-tables & national accounts
- 9 broad tax, transfer or subsidy categories
- 18 Productive sectors
- Cross-country trade (Armington)

CGE model: GEM-E3 EU version

- Imperfect Labour Markets
 - Unemployment benefits (\sim unemployment level)
 - Efficiency wages (Shapiro & Stiglitz)
- Leisure fixed (consumption is only welfare measure)
- Labour taxation affects through
 - Product price (consumption)
 - Factor demand (unemployment): big driver for comparing flexibility labour

$$MCPF_{i,k} = \frac{\Delta W_{i,k}}{\Delta R_i}$$

Country i
Tax category k

$\Delta R_i \Rightarrow RoW$

$$MCPF_{i,j,k} = \frac{\Delta W_{i,k}}{\Delta R_i + \sum_{j,j \neq i} \Delta R_j} + \frac{\sum_{j,j \neq i} \Delta W_{j,k}}{\Delta R_i + \sum_{j,j \neq i} \Delta R_j}$$

$$\text{MCPF}_{\text{Labour tax}} > \text{MCPF}_{\text{Energy tax}}$$

Labour

	Labour		
	Country	EU	Spillover effect
EU	1.90	1.97	7.6%
Std. Deviation / average	17.38%	18.99%	97.68%

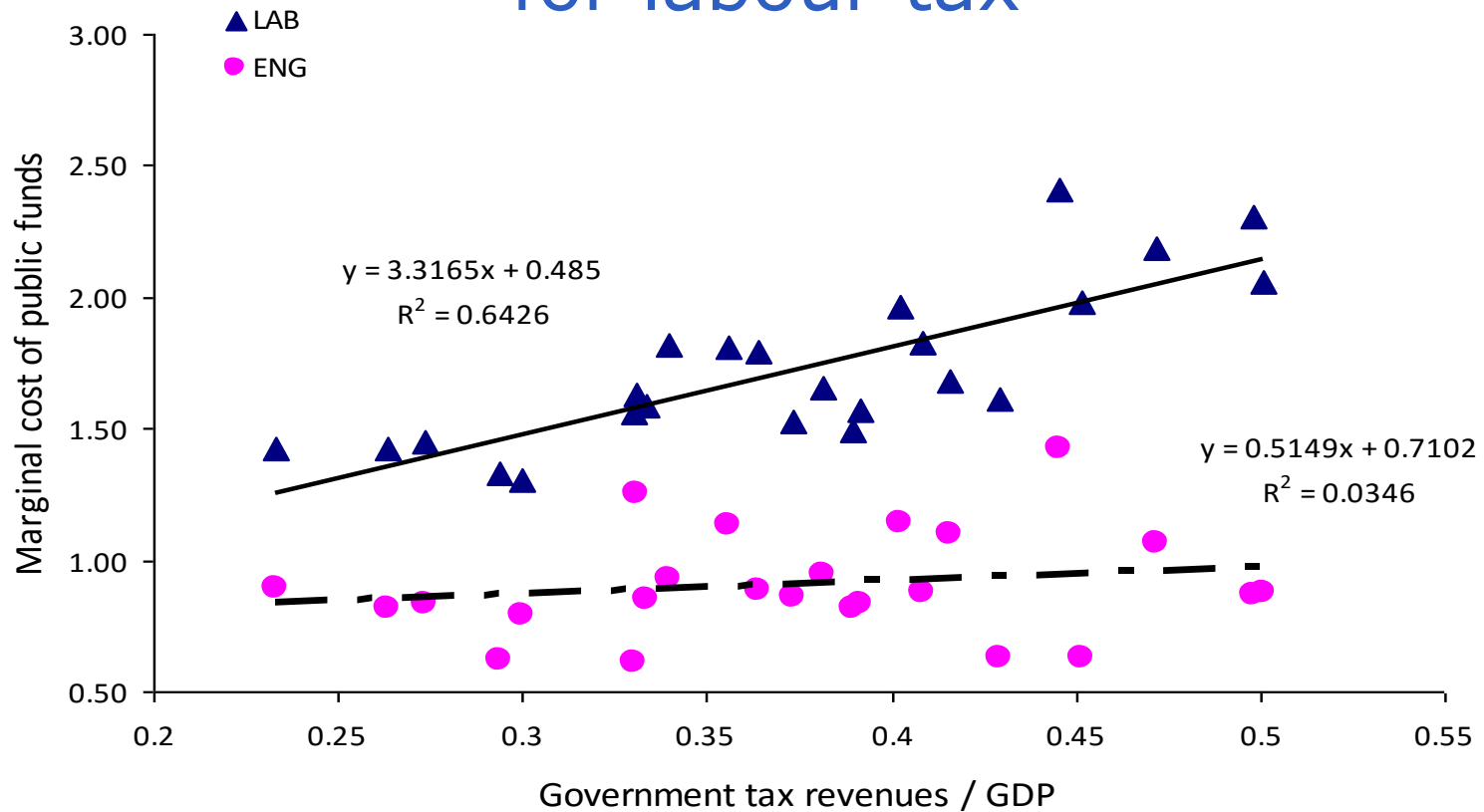
$$\alpha = 0.90 / 0.97$$

Energy

	Energy		
	Country	EU	Spillover effect
EU	1.08	1.17	117.6%
Std. Deviation / average	22.21%	19.02%	64.41%

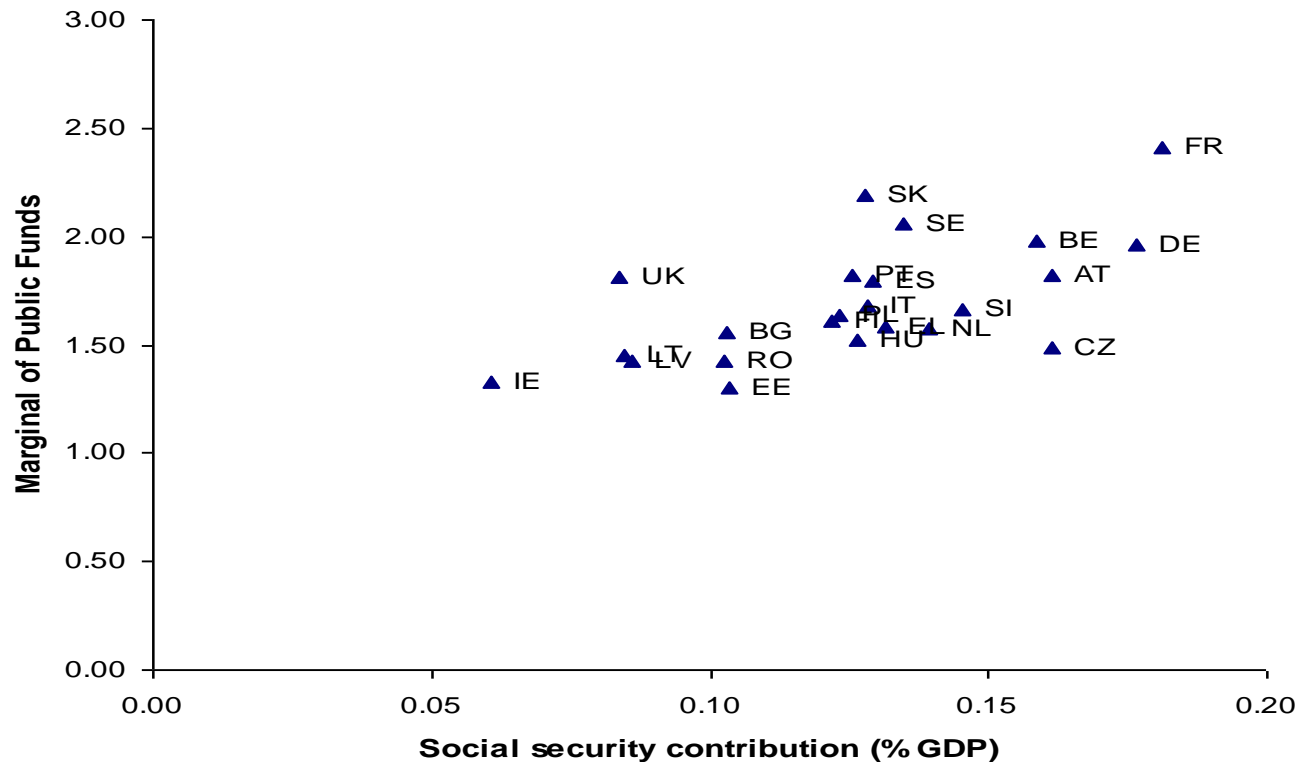
$$\alpha = 0.08 / 0.17$$

Higher overall tax burden → Higher MCPF for labour tax



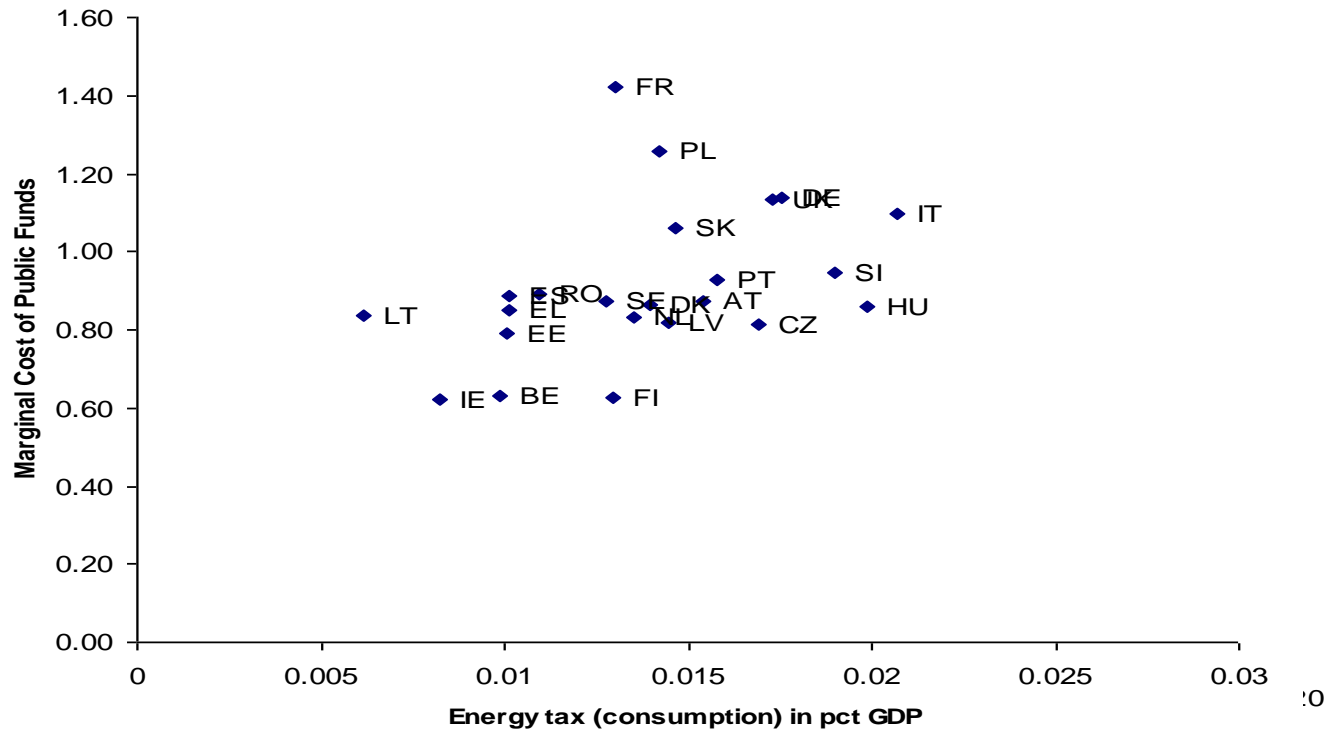
Higher **labour** tax burden → Higher $MCPF_{\text{Labour}}$

MCF Labour vs. Labour tax (SSC) in pct GDP



Higher **energy** tax burden → Higher $MCPF_{Energy}$

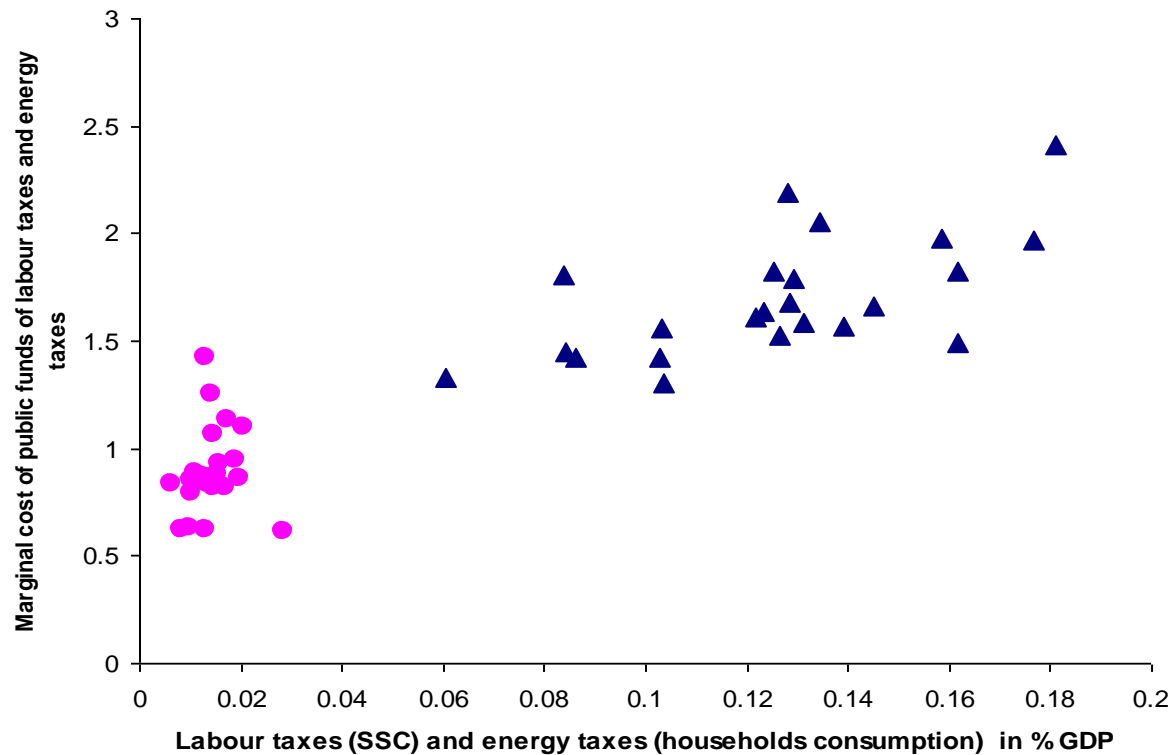
MCF, ENG vs. Energy tax (consumption) revenues in pct GDP



Labour & energy taxes together

Marginal cost of public funds vs. tax revenues (% GDP)

Labour taxes ▲ *Energy taxes* ●



Spillover_{Labour tax} < Spillover_{Energy} tax

Labour

	Labour		
	Country	EU	Spillover effect
EU	1.90	1.97	7.6%
Std. Deviation / average	17.38%	18.99%	97.68%

Energy

	Energy		
	Country	EU	Spillover effect
EU	1.08	1.17	117.6%
Std. Deviation / average	22.21%	19.02%	64.41%

MCPF & spillovers for labour tax

Countries with large spillovers

	MCF	EU	Spillover
<i>Belgium</i>	1.98	2.29	31.64%
<i>Ireland</i>	1.33	1.41	22.29%
<i>Netherlands</i>	1.57	1.69	20.67%
<i>Denmark</i>	2.31	2.56	18.93%
<i>Estonia</i>	1.30	1.36	18.90%

Countries with low spillovers

<i>Italy</i>	1.68	1.68	-0.47%
<i>Poland</i>	1.63	1.63	-0.92%
<i>Romania</i>	1.43	1.42	-1.87%

Labour tax : Welfare & tax revenues spillovers

Welfare

$$\frac{\Delta W_i}{\sum \Delta W_i}$$

Tax Rev.

$$\frac{\Delta R_i}{\sum \Delta R_i}$$

Countries causing large spillover effects

	Welfare	Tax Rev.	Signs
<i>Germany</i>	20.05%	21.87%	<0 , <0
<i>France</i>	19.40%	19.69%	<0 , <0
<i>UK</i>	18.69%	22.88%	<0 , <0

Countries with low spillover effects

	Welfare	Tax Rev.	Signs
<i>Latvia</i>	0.20%	0.17%	<0 , <0
<i>Lithuania</i>	0.23%	0.14%	<0 , <0
<i>Bulgaria</i>	0.10%	0.07%	<0 , <0

Is there a case for tax shifting?

Country	Tax shifting, country level	country	Tax shifting, EU level
Denmark	-1.45	Denmark	-1.63
Belgium	-1.35	Belgium	-1.42
Sweden	-1.19	Sweden	-1.2
Slovakia	-1.13	Slovakia	-1.05
France	-0.99	Finland	-0.96
Finland	-0.98	France	-0.96
Austria	-0.95	Bulgaria	-0.95
Bulgaria	-0.94	Portugal	-0.87
Spain	-0.9	Spain	-0.86
Portugal	-0.89	Austria	-0.84
Germany	-0.82	Germany	-0.8
EU (GDP Weighted)	-0.82	EU (GDP Weighted)	-0.8
Greece	-0.74	Netherlands	-0.72
Netherlands	-0.74	Greece	-0.7
Ireland	-0.71	United Kingdom	-0.69
Slovenia	-0.71	Slovenia	-0.68
Czech rep.	-0.68	Latvia	-0.65
United Kingdom	-0.68	Czech rep.	-0.63
Hungary	-0.67	Hungary	-0.57
Lithuania	-0.61	Italy	-0.54
Latvia	-0.6	Lithuania	-0.54
Italy	-0.58	Ireland	-0.53
Romania	-0.54	Romania	-0.47
Estonia	-0.51	Estonia	-0.44
Poland	-0.37	Poland	-0.36

Result 2: The incidence of labour market rigidities is higher for labour taxes and non-negligible for energy taxes

Labour

EU-results			
	<i>MCF</i>	<i>Less flexible Labour market</i>	<i>More flexible Labour market</i>
<i>EU</i>	1.90	2.54	1.64
<i>% change</i>		+33.59%	-13.63%

Energy

EU-results			
	<i>MCF</i>	<i>Less flexible Labour market</i>	<i>More flexible Labour market</i>
<i>EU</i>	1.08	1.13	1.04
<i>% change</i>		+4.62%	-3.27%

Result 2: The incidence of labour market rigidities is higher for labour taxes and non-negligible for energy taxes

Labour

EU-results			
	<i>MCF</i>	<i>Less flexible Labour market</i>	<i>More flexible Labour market</i>
<i>EU</i>	1.9	2.54	1.64
<i>% change</i>		+33.59%	-13.63%

Energy

EU-results			
	<i>MCF</i>	<i>Less flexible Labour market</i>	<i>More flexible Labour market</i>
<i>EU</i>	1.08	1.13	1.04
<i>% change</i>		+4.62%	-3.27%

Caveats and extensions

- Terms of trade effects and tax elasticities
- Impact of tax changes on income inequalities
- Other tax categories such as VAT
- Need to simulate simultaneous tax increase of all Member States
- Focus is only on the cost side of tax raising; not on the possible benefits of public expenditures
- Direct Application: use of MCPF in cost-benefit analysis of public expenditures and investments

Summary

- MCPF can measure *full* cost of tax increase
- One euro extra tax revenue
 - From **labour** tax → **90 €** loss to the economy
 - From **energy** tax → **8 €** loss to the economy
- Spillovers matter
 - even for taxes on immobile factors & consumption goods
- Labour market rigidities matter
 - not only for labour taxes

- **Bovenberg and De Mooij (1994, 1998, etc.)**

$$D\beta = \theta_L \omega_L DL + \theta_K \omega_K DK + \theta_E \omega_E DE$$

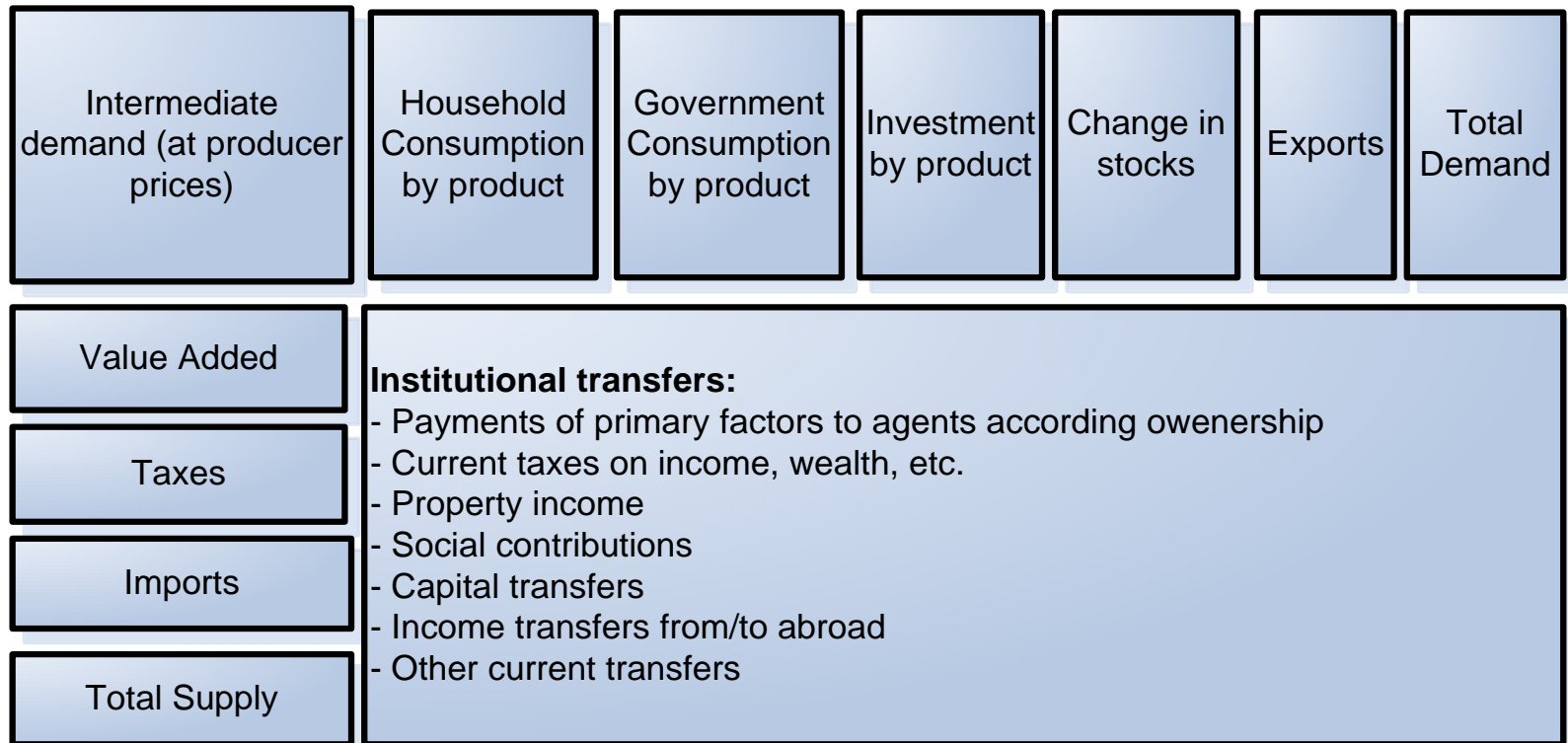
θ = Initial level of tax rate

ω = Weight of Factor

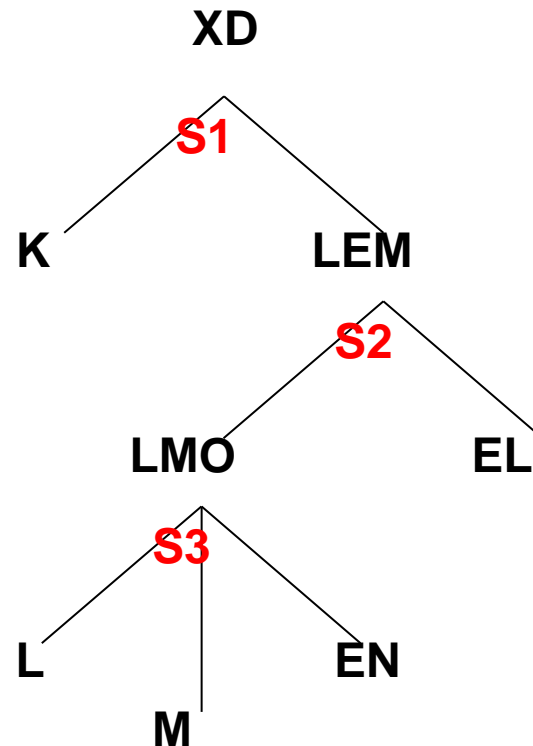
K,L,E = Production factors

- **Terms of trade effects and specialisation effects (Andersen, Sorensen, 2012)**

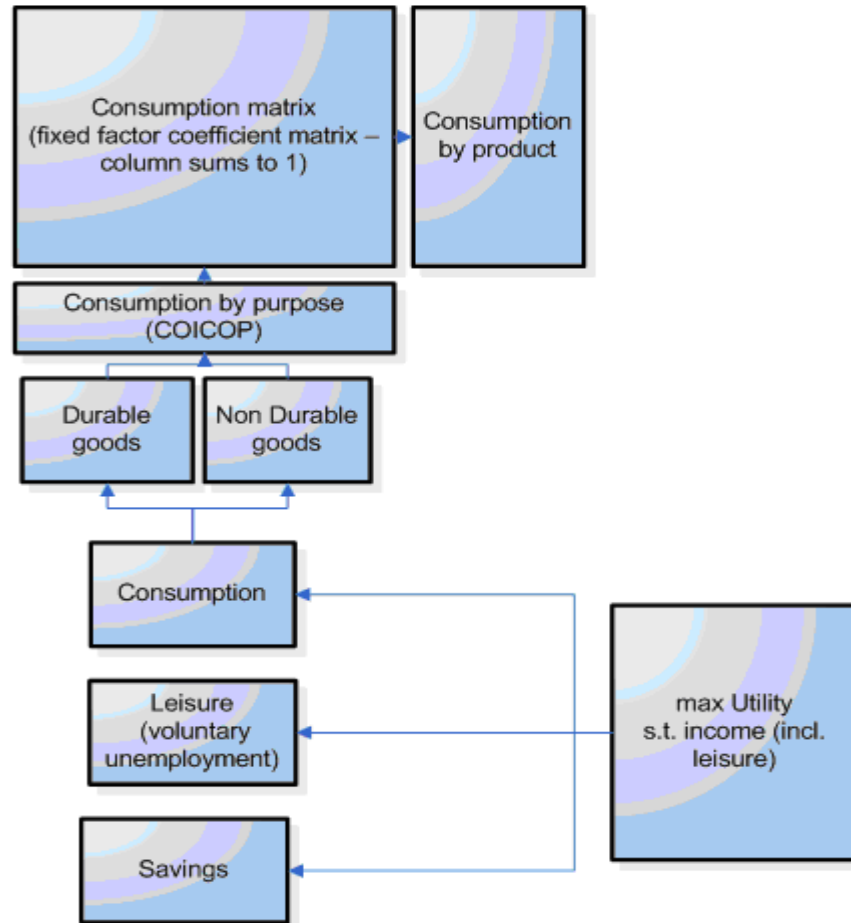
Social Accounting Matrix in GEM-E3



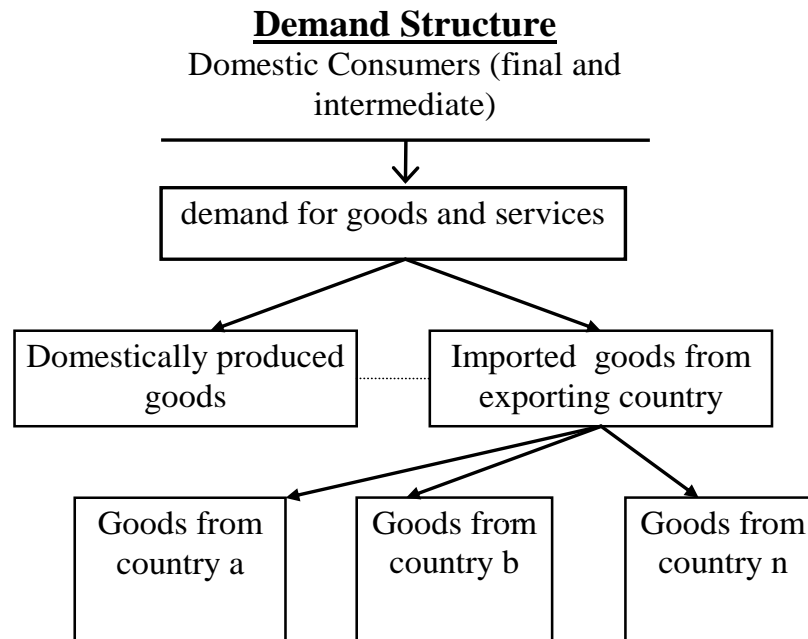
Firm behaviour in GEM-E3



Consumption structure in GEM-E3



Domestic demand and trade flows



Do trade assumptions play role?

- **Armington elasticities**

Labour

<i>EU-results</i>			
	<i>Bench mark</i>	<i>Armington First Level</i>	<i>Armington Second Level</i>
<i>High σ</i>	7.6%	> 7.2%	> 6.4%
<i>Low σ</i>	7.6%	< 8.1%	< 9.5%

Energy

<i>EU-results</i>			
	<i>Bench mark</i>	<i>Armington First Level</i>	<i>Armington Second Level</i>
<i>High σ</i>	117.6%	> 95.4%	> 78.0%
<i>Low σ</i>	117.6%	< 150.3%	< 238.2%

Role of labour market rigidities

- Change in taxes affect prices and real wages
- ... but with imperfect labour market the change in prices and wages is not necessarily one to one (Boeters and Savard, 2011)
- Caveat: in practice labour tax *progressivity* may play a role as well (not considered here)